

August 12, 2021

To our Shareholders:

CoastalSouth Bancshares, Inc. (the "Company") is pleased to announce net income of \$3.3 million, or \$0.40 per diluted share, for the second quarter of 2021, compared to \$3.1 million net income, or \$0.38 per diluted share, for the first quarter of 2021. With another strong quarter, the Company is positioned to continue its growth trajectory with increased profitability and balance sheet expansion.

"Q2 was another strong quarter for CSB," said Steve Stone, President and Chief Executive Officer of the Company and its wholly owned subsidiary, Coastal States Bank ("CSB"). "During the quarter, we opened two new branches in the metro-Atlanta area in Sandy Springs and Alpharetta. The opening of these branches and recent hires of additional bankers in these markets demonstrates our commitment to our communities by establishing a physical presence to better serve our customers in these markets. Our pending acquisition of Cornerstone Bank will further expand our Atlanta market presence and deposit market share."

Highlights for the Second Quarter of 2021

- Net income of \$3.3 million, and \$0.40 diluted earnings per share ("Diluted EPS")
- Total assets up by \$81.4 million, a 6.9% increase from March 31, 2021
- Grew deposits by \$89.4 million or 8.8% from the first quarter of 2021
- Efficiency ratio of 64.69% compared to 64.85% and 68.88% in the first quarter of 2021 and second quarter of 2020, respectively
- Tangible book value of \$13.07 per share, a 4.1% increase from March 31, 2021

During the second quarter, the Company's momentum continued as deposits grew by \$89.4 million to \$1.11 billion. This growth was driven by deepening our relationships with existing customers and attracting new customers through our attractive product offerings and our team members' commitments to a great customer experience.

During the second quarter, our bankers continued to see loan pipelines rebound with commercial customers resuming projects that had been put on hold during 2020, given the uncertainty of the COVID-19 pandemic. The Company has continued to recruit and hire talented bankers within our markets to attract new customers. Notwithstanding improving loan demand, the Company continues to have a significant amount of liquidity as a result of strong deposit growth. As such, CSB continues to evaluate opportunities to prudently deploy liquidity into earning assets and, in the second quarter, completed several purchases of high end marine loans totaling approximately \$28.2 million. Inclusive of these



purchases, our core loans held for investment ("LHFI") grew by \$53.0 million at the end of the second quarter to \$609.3 million from \$556.3 million at the end of the first quarter.

Throughout the second quarter, the Company's credit metrics remained strong. The Company's NPA ratio continues to decline and was down to 0.30% at the end of the second quarter of 2021 as compared to 0.32% at the end of the first quarter of 2021. The Company's net charge-off to total LHFI ratio remains very low as well, at 0.06% for June 30, 2021. Credit continues to perform well, even in industries impacted by COVID-19, such as hospitality.

In April 2021, the Company announced that it had entered into a definitive agreement to acquire Cornerstone Bancshares, Inc., the parent company of Cornerstone Bank. This will be the Company's second acquisition since the recapitalization in 2017, continuing our strategic goal of growth through acquisition. Cornerstone Bank, with \$224 million in total assets as of June 30, 2021, is based in Atlanta, GA and further enhances the Company's growing footprint in this desirable market. All applications have been filed with regulatory agencies, and the Company anticipates closing this transaction during the third quarter of 2021.

The Company, since its recapitalization in 2017, has continued to make investments in key technology initiatives, including the adoption of new technology to make internal processes more efficient, implementation of new products and services which enhance the customer experience, and deployed significant measures to strengthen our overall Information Technology ("IT") Security posture.

As it relates to IT Security, we have made significant steps over the last 18 months which include the relocation of our former data center to a fully managed data center which includes a remote backup colocation facility that materially improves our ability to rapidly recover from a potential event. Further, we have taken steps to strengthen security protocols across our network, including the full deployment of Multi-Factor Authentication ("MFA") across all critical platforms, enhanced our user training program to better educate our team members around tactics used by potential bad actors, deployed additional data monitoring technology and added additional IT resources to help us take additional future steps to strengthen overall IT Security.



CoastalSouth Bancshares, Inc. and Subsidiary Consolidated Financial Highlights - Unaudited (dollars in thousands except per share data)

			2Q21 change vs											
	_	2Q21	_	1Q21	_	4Q20	_	3Q20	_	2Q20	_	1Q21	2Q20	
Selected Balance Sheet Data														
Total assets	\$	1,261,987	\$	1,180,621	\$	1,147,532	\$	1,103,885	\$	963,883	\$	81,366	\$	298,104
Total gross loans (LHFS + LHFI)		865,664		870,271		815,999		807,337		744,031		(4,607)		121,633
Total deposits		1,109,913		1,020,496		891,552		856,978		789,088		89,417		320,825
Earnings Highlights														
Net income	\$	3,274	\$	3,074	\$	1,709	\$	2,097	\$	1,608	\$	200	\$	1,666
Diluted earnings per share (EPS)	\$	0.40	\$	0.38	\$	0.21	\$	0.26	\$	0.20	\$	0.02	\$	0.20
Net interest income	\$	9,581	\$	9,759	\$	9,627	\$	8,306	\$	7,267	\$	(178)	\$	2,314
Performance Ratios														
Net interest margin		3.32%		3.55%		3.59%		3.44%		3.36%		-0.23%		-0.04%
Net interest spread		3.14%		3.37%		3.39%		3.23%		3.10%		-0.23%		0.04%
Cost of total deposits		0.32%		0.41%		0.48%		0.57%		0.75%		-0.09%		-0.43%
Cost of total funding		0.41%		0.50%		0.56%		0.57%		0.72%		-0.09%		-0.31%
Efficiency ratio		64.69%		64.85%		70.13%		65.31%		68.88%		-0.16%		-4.19%
Loan-to-deposit ratio		77.99%		85.28%		91.53%		94.21%		94.29%		-7.29%		-16.30%
Return on (annualized):														
Average assets (ROAA) ²		1.08%		1.07%		0.61%		0.82%		0.70%		0.02%		0.38%
Average tangible assets (ROTA) ²		1.09%		1.07%		0.61%		0.83%		0.71%		0.02%		0.38%
Average tangible common equity (ROTCE) ²		12.77%		12.61%		7.13%		9.01%		7.23%		0.16%		5.54%
Tangible common equity to tangible assets ²		8.53%		8.49%		8.55%		9.20%		9.79%		0.04%		-1.26%
Tangible book value per share ²	\$	13.07	\$	12.56	\$	12.08	\$	11.79	\$	11.49	\$	0.51	\$	1.58
Other Operating Measures ¹ :														
Pre-tax pre-provision net revenue (PPNR)	\$	4,414	\$	4,045	\$	3,503	\$	3,488	\$	2,667	\$	369	\$	1,747
PPNR ROAA		1.46%		1.40%		1.24%		1.37%		1.17%		0.06%		0.29%
Net interest margin excluding PPP income		3.18%		3.39%		3.37%		3.58%		3.49%		-0.21%		-0.31%
Adjusted net income	\$	3,468	\$	3,102	\$	1,768	\$	2,097	\$	1,608	\$	366	\$	1,860
Adjusted diluted EPS	\$	0.43	\$	0.39	\$	0.22	\$	0.26		0.83%	\$	0.04	\$	0.42
Adjusted ROTA		1.15%		1.08%		0.63%		0.83%		0.18%		0.07%		0.98%
Adjusted ROTCE		13.53%		12.73%		7.38%		9.01%		7.23%		0.80%		6.30%
Adjusted efficiency ratio		62.64%		64.53%		69.47%		65.31%		68.88%		-1.89%		-6.24%
Net adjusted noninterest expense as a														
percent of average tangible assets		7.68%		7.58%		8.62%		7.15%		6.66%		0.10%		1.03%

(1) Non-GAAP measure, see "GAAP to Non-GAAP Reconciliation" schedule.

(2) The Company defines tangible assets as total assets less intangible assets (excluding mortgage servicing assets), and tangible common equity as total shareholders' equity less intangible assets (excluding mortgage servicing assets)



Financial Results

Income Statement

Net income was \$3.3 million for the second quarter of 2021 compared to a net income of \$3.1 million in the first quarter of 2021 and a net income of \$1.6 million in the second quarter of 2020. Compared to the first quarter of 2021, the increase in net income was primarily attributable to higher noninterest income; offset by higher noninterest expense during the quarter. Compared to the second quarter of 2020, the increase in net income was primarily attributable to an increase in net interest income and noninterest income; offset by an increase in noninterest expense primarily salaries and employee benefits in line with growth in revenues.

Interest income was \$10.7 million in the second quarter of 2021, compared to \$11.1 million in the first quarter of 2021 and \$8.7 million in the second quarter of 2020. The second quarter of 2021 compared to the first quarter of 2021 remained relatively stable. The increase in the second quarter of 2021 compared to the second quarter of 2020 is due to growth in the loan portfolio coupled with the expansion of the investment portfolio throughout 2020 and into 2021.

Interest expense was \$1.1 million in the second quarter of 2021, compared to \$1.3 million in the first quarter of 2021 and \$1.5 million in the second quarter of 2020. Compared to the first quarter of 2021, the decrease in interest expense is due to an 11 basis point decrease for the cost of interest-bearing deposits. Compared to the same quarter last year, the decrease in interest expense is due to a 57 basis point decrease in interest-bearing deposits, offset by costs for subordinated debt that was issued in the third quarter of 2020.

Net interest margin for the second quarter of 2021 was 3.32%, compared to 3.55% for the first quarter of 2021 and 3.36% for the second quarter of 2020. Compared to the first quarter of 2021, net interest margin compressed by 23 basis points, which is related to a combination of higher recognition of origination fees of PPP loans in the first quarter of 2021 and increased federal funds sold balances in the second quarter of 2021 that earn only a nominal yield. Compared to the same quarter last year, net interest margin was compressed by 4 basis points and was attributable to lower market interest rates following the Federal Reserve's rate adjustments at the end of the first quarter of 2020, which impacted the yield on certain variable rate loans. Management continues to pursue strategies to deploy excess liquidity into additional earning assets, such as investment securities, loan purchases, and a resell agreement.

The cost of funds for the second quarter of 2021 was 41 basis points compared to 50 basis points for the first quarter of 2021 and 72 basis points for the second quarter of 2020. Cost of funds decline in both periods is primarily driven by a decrease in costs of interest-bearing deposits.



The cost of deposits was 32 basis points in the second quarter of 2021 as compared to 41 basis points in the first quarter of 2021 and 75 basis points in the second quarter of 2020. Over the last year, the Bank lowered deposit rates as the Federal Reserve decreased the federal funds rates twice, bringing index rates down to near zero. Management expects the cost of deposits to modestly decline over the next several quarters as pricing changes continue to take effect.

Provision for credit losses was \$222 thousand during the second quarter of 2021, compared to \$5 thousand in the first quarter of 2021 and \$602 thousand in the second quarter of 2020. The Company has decreased the allocation of its credit reserves related to COVID-19 during 2021; however, these allocations have been consumed by general reserves related to new loan production and for other changes in loss rates. Charge-off and recovery activity was not significant during the first and second quarter of 2021, or second quarter of 2020.

Noninterest income was \$2.9 million in the second quarter of 2021, compared to \$1.8 million in the first quarter of 2021 and \$1.3 million in the second quarter of 2020. The increase of \$1.2 million during the second quarter of 2021 compared to the first quarter of 2021 was primarily due to increases of \$731 thousand related to gain on government guaranteed loans, \$188 thousand gain on BOLI, and increases in mortgage banking related income of \$169 thousand. There was no sale of securities during the second and first quarter of 2021. Compared to the second quarter of 2020, the increase in noninterest income of \$1.6 million was primarily attributable to an increase in gain on government guaranteed loans of \$526 thousand, an increase in mortgage banking income of \$384 thousand, other noninterest income of \$352 thousand, and gain on BOLI of \$220 primarily related to a death benefit.

Noninterest expense was \$8.1 million during the second quarter of 2021, as compared to \$7.5 million during the first quarter of 2021 and \$5.9 million during the second quarter of 2020. The increase of \$622 thousand during the second quarter of 2021 as compared to the first quarter of 2021 was primarily in other professional services of \$251 thousand, and an increase in salaries and employee's benefits of \$198 thousand. Compared to the second quarter of 2020, the increase of \$2.2 million in noninterest expense primarily attributable to an increase of \$1.4 million in salaries and employees' benefits, primarily due to growth and performance-based compensation programs, other professional services expense related to legal and consulting fees tied to the pending Cornerstone Bancshares, Inc. merger, and occupancy and equipment expenses related to capital projects completed during 2021.

Income tax expense was \$918 thousand in the second quarter of 2021, as compared to \$966 thousand in the first quarter of 2021, and \$457 thousand in the second quarter of 2020. Compared to the first quarter of 2021, the decrease is attributable to a decline of taxable income. Compared to the second quarter of 2020, the increase in income tax expense is primarily attributable to increased earnings.



Balance Sheet

Total assets as of June 30, 2021 were \$1.262 billion, up from \$1.181 billion at March 31, 2021 and \$964 million at June 30, 2020. Total assets increased by \$81.4 million as compared to the prior quarter and was primarily attributable to increased federal funds sold and resell agreements as well as growth in investment securities, which was fueled by deposit growth.

Cash and cash equivalents at June 30, 2021 was \$183 million, compared to \$124 million at March 31, 2021, and up from \$52 million at June 30, 2020. The increase in cash and cash equivalents as compared to the prior quarter is primarily attributable to an increase in federal funds sold as the Company's deposit balances continue to grow.

Investment securities at June 30, 2021 were \$156 million, compared to \$130 million at March 31, 2021, and up from \$120 million at June 30, 2020. The increase in investment securities for both periods is related to securities purchases. Management has continued to look to deploy liquidity into higher interest-earning assets in the securities portfolio.

Total gross loans held for investment at June 30, 2021 were \$762 million, compared to \$754 million at March 31, 2021, and up from \$634 million at June 30, 2020. There was a modest increase in loans held for investment during the quarter as core LHFI increased by \$53.0 million, offset by forgiveness and paydowns of PPP loans of \$39.8 million. As compared to June 30, 2020, core LHFI increased by \$169.9 million, offset by lower PPP balances of \$32.1 million. Total loans held for sale at June 30, 2021 were \$104 million, compared to \$116 million at March 31, 2021 and \$110 million at June 30, 2020.

Allowance for loan losses ("ALL") at June 30, 2021 was \$7.2 million, compared to \$7.1 million at March 31, 2021, and from \$5.0 million at June 30, 2020. The balance in the second quarter of 2021 was relatively stable compared to the first quarter of 2021. Compared to the second quarter of 2020, the increase in provision is primarily related to the impacts of COVID-19 and growth of the loan portfolio. Total ALL to total LHFI excluding PPP was 1.12% at June 30, 2021 as compared to 1.19% and 1.03% at March 31, 2021 and June 30, 2020, respectively.

Nonaccrual loans increased modestly by \$42 thousand to \$2.8 million at June 30, 2021 from \$2.7 million at March 31, 2021. Troubled debt restructures ("TDRs") have remained stable over the last year. Total nonperforming loans to gross LHFI outstanding were 0.39% at June 30, 2021, compared to 0.39% and 0.74% at March 31, 2021, and June 30, 2020, respectively.

Nonperforming assets to total assets decreased by 2 and 27 basis points to 0.30% at June 30, 2021, compared to 0.32% at March 31, 2021, and 0.58% at June 30, 2020, respectively. Other real estate owned ("OREO") remained relatively stable at \$778 thousand and \$810 thousand in the second and first



quarter of 2021, respectively. A decrease of \$154 thousand occurred from the second quarter of 2020 to the second quarter of 2021 due to liquidation of properties.

Total deposits at June 30, 2021 were \$1.110 billion, an increase from \$1.020 billion at March 31, 2021 and from \$789 million at June 30, 2020. The increase in total deposits is attributable to continued new customer acquisition across the franchise and increases in many of our existing customer's deposit accounts as a result of the PPP program. Noninterest bearing deposits accounted for 29.2% of total deposits as compared to 27.9% of total deposits at March 31, 2021 and 27.8% at June 30, 2020. As the Company wins new loan customers and targets new deposit relationships with competitive rates on interest bearing accounts, our bankers are focused on ensuring that we win the entire relationship, including operating accounts, so that we can preserve our attractive mix of deposits.

Federal Reserve Bank advances associated with the Paycheck Protection Program Liquidity Facility ("PPPLF") at June 30, 2021 was nil, compared to \$11 million at March 31, 2021 and \$34 million at June 30, 2020. The decrease is attributable to payoff of those advances during the quarter due to the inflow of customer deposits during the first and second quarter of 2021.

Subordinated debt, net of debt issuance costs, remained at approximately \$14.6 million at June 30, 2021 and March 31, 2021. There was no subordinated debt at June 30, 2020.

Federal Home Loan Bank advances ("FHLB") remained steady at \$20 million at June 30, 2021, and March 31, 2021, and down by \$20 million form \$40 million at June 30, 2020.

Tangible book value per share at June 30, 2021 was \$13.07. CSB is currently well capitalized with a leverage ratio of 8.32%, a common equity tier 1 capital ratio of 11.22%, and a total risk-based capital ratio of 12.03%.

Detailed Results

Supplementary unaudited financial statements are included for the second quarter of 2021 in the following pages. As always, I encourage you to contact me with any questions or comments.

Sincerely,

Anthy P. Valy

Anthony P. Valduga CFO / COO



FORWARD-LOOKING STATEMENTS

Certain statements made in this report which are not statements of historical fact are forward-looking statements within the meaning of, and subject to the protections of, the federal securities laws. Forward looking statements include, among others, statements with respect to our beliefs, plans, objectives, goals, targets, expectations, anticipations, assumptions, estimates, intentions and future performance and involve known and unknown risks, many of which are beyond our control and which may our actual results, performance or achievements to be materially different from future results, performance or achievements to be materially different from future results, performance or achievements through our use of words such as "believes," "anticipates," "expects," "may," "will," "assumes," "should," "predicts," "could," "should," "would," "intends," "targets," "estimates," "projects," "plans," "potential" and other similar words and expressions. Forward-looking statements are based on our current beliefs and expectations and are subject to significant risks and uncertainties. Accordingly, we caution you not to place undue reliance on such statements. We undertake no obligation to update or revise any of our forward-looking statements for events or circumstances that arise after the statement is made, except as otherwise may be required by law.

The risks relating to the Cornerstone Bancshares, Inc. proposed merger include, without limitation: the timing to consummate the proposed merger; the risk that a condition to closing of the proposed merger may not be satisfied; the risk that the merger is not completed at all; the diversion of management time on issues related to the proposed merger; unexpected transaction costs, including the costs of integrating operations; the risks that the businesses will not be integrated successfully or such integration may be more difficult, time-consuming or costly than expected; the potential failure to fully or timely realize expected revenues and revenue synergies, including as the result of revenues following the merger being lower than expected; the risk of deposit and customer attrition; any changes in deposit mix; unexpected operating and other costs, which may differ or change from expectation; the risk of customer and employee loss and business disruptions, including, without limitation, as the result of difficulties in maintaining relationships with employees; as well as increased competitive pressures on solicitations of customers by competitors.

Explanation of Certain Unaudited Non-GAAP Financial Measures

This presentation contains financial information determined by methods other than Generally Accepted Accounting Principles ("GAAP"). Management uses these non-GAAP financial measures in its analysis of the Company's performance and believes these presentations provide useful supplemental information, and a clearer understanding of the Company's performance. The Company believes the non-GAAP measures enhance investors' understanding of the Company's business and performance and if not provided would be requested by the investor community. These measures are also useful in



understanding performance trends and facilitate comparisons with the performance of other financial institutions. The limitations associated with operating measures are the risk that persons might disagree as to the appropriateness of items comprising these measures and that different companies might define or calculate these measures differently. The Company provides reconciliations between GAAP and these non-GAAP measures. These disclosures should not be considered an alternative to GAAP.



CoastalSouth Bancshares, Inc. and Subsidiary **Consolidated Balance Sheet - Unaudited** (dollars in thousands)

						2Q21 cł	ange vs		
	2Q21	1Q21	4Q20	3Q20	2Q20	1Q21	2Q20		
Assets									
Cash and due from banks	\$ 10,444	\$ 4,941	\$ 7,419	\$ 438	\$ 5,440	\$ 5,503	\$ 5,004		
Federal funds sold and resell agreements	172,957	119,512	149,584	123,050	46,988	53,445	125,969		
Investment securities	155,843	129,804	121,207	120,304	119,519	26,039	36,324		
Loans held for sale (LHFS)	104,035	116,334	113,481	127,463	109,749	(12,299)	(5,714)		
Loans held for investment (LHFI)	761,629	753,937	702,518	679,874	634,282	7,692	127,347		
Allowance for loan losses	(7,157)	(7,060)	(7,041)	(5,703)	(4,959)	(97)	(2,198)		
Loans held for investment, net	754,472	746,877	695,477	674,171	629,323	7,595	125,149		
Bank-owned life insurance	19,030	19,070	18,950	18,827	13,706	(40)	5,324		
Premises, furniture and equipment, net	17,242	16,743	16,357	16,216	15,354	499	1,888		
Deferred tax asset	9,820	9,922	10,111	9,788	10,103	(102)	(283)		
Goodwill & intangible assets (1)	6,322	6,274	6,322	6,301	6,325	48	(3)		
Other real estate owned	778	810	810	1,251	932	(32)	(154)		
Other assets	11,044	10,334	7,814	6,076	6,444	710	4,600		
Total assets	\$ 1,261,987	\$ 1,180,621	\$ 1,147,532	\$ 1,103,885	\$ 963,883	\$ 81,366	\$ 298,104		
Liabilities and stockholders' equity									
Liabilities									
Deposits									
Noninterest bearing DDA	\$ 324,425	\$ 285,005	\$ 229,361	\$ 256,820	\$ 219,477	\$ 39,420	\$ 104,948		
Interest bearing DDA	184,549	188,964	134,934	137,804	117,085	(4,415)	67,464		
Savings and money market	472,981	409,882	377,381	307,098	275,997	63,099	196,984		
Certificates of deposit	127,958	136,645	149,876	155,256	176,529	(8,687)	(48,571)		
Total deposits	1,109,913	1,020,496	891,552	856,978	789,088	89,417	320,825		
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Federal Home Loan Bank advances	20,000	20,000	20,000	20,000	40,000	-	(20,000)		
Subordinated debt, net	14,563	14,551	14,539	14,556	-	12	14,563		
Federal Reserve Bank PPPLF advances	-	11,145	111,497	107,606	33,717	(11,145)	(33,717)		
Other liabilities	7,673	8,635	7,956	5,120	4,164	(962)	3,509		
Total liabilities	1,152,149	1,074,827	1,045,544	1,004,260	866,969	77,322	285,180		
Stockholders' equity									
Voting common stock	6,003	6,003	6,003	5,993	5,966	-	37		
Nonvoting common stock	1,991	1,991	1,991	1,991	1,991	-	-		
Capital surplus	122,411	122,070	121,756	121,442	121,214	341	1,197		
Accumulated deficit	(24,249)	(27,525)	(30,598)	(32,307)	(34,405)	3,276	10,156		
Accumulated other comprehensive income	3,682	3,255	2,836	2,506	2,148	427	1,534		
Total stockholders' equity	109,838	105,794	101,988	99,625	96,914	4,044	12,924		
Total liabilities and stockholders' equity	\$ 1,261,987	\$ 1,180,621	\$ 1,147,532	\$ 1,103,885	\$ 963,883	\$ 81,366	\$ 298,104		
Capital ratios ⁽²⁾									
Leverage ratio	8.32%	6 8.87%	6 9.15%	9.62%	9.15%	-0.55%	-0.84%		
CET1 risk-based capital ratio	11.22	11.60	11.46	11.94	11.70	-0.37	-0.47		
Tier 1 risk-based capital ratio	11.22	11.60	11.46	11.94	11.70	-0.37	-0.47		
Total risk-based capital ratio	12.03	12.45	12.34	12.70	12.44	-0.42	-0.41		

(1) Includes commercial mortgage servicing assets of \$989, \$897, \$899, \$830, and \$805 for 2Q21, 1Q21, 4Q20, 3Q20, and 2Q20, respectively.
(2) Ratios are for Coastal States Bank, a wholly-owned subsidiary of CoastalSouth Bancshares, Inc.



CoastalSouth Bancshares, Inc. and Subsidiary Consolidated Statements of Operations - Quarterly - Unaudited (dollars in thousands)

									2Q21 chai	change vs		
	 2Q21	1Q21	4Q20)	3Q20		2Q20	_	1Q21	2Q20		
Interest income	 											
Interest on cash and due from banks	\$ 2 \$	1	Ś	1	Ś 2	\$	9	\$	1 \$	5 (7)		
Interest on federal funds sold and resell agreements	288	285		282	. 70		7		3	281		
Interest and dividends on investment securities	806	744		720	766		616		62	190		
Interest and fees on LHFS	1,448	1,595	1	1,840	1,590		1,255		(147)	193		
Interest and fees on LHFI	8,153	8,429		3,212	7,186		6,844		(276)	1,309		
Total interest income	 10,697	11,054	11	1,055	9,614		8,731		(357)	1,966		
Interest expense												
Deposits	838	956	1	1,054	1,145		1,360		(118)	(522)		
Other borrowings	278	339		374	163		104		(61)	174		
Total interest expense	 1,116	1,295	1	1,428	1,308		1,464		(179)	(348)		
Net interest income	9,581	9,759	9	9,627	8,306		7,267		(178)	2,314		
Provision for credit losses	222	5	1	1,385	718		602		217	(380)		
Net interest income after provision for credit losses	 9,359	9,754	8	3,242	7,588	_	6,665	_	(395)	2,694		
Noninterest income												
Mortgage banking related income	845	676		646	604		461		169	384		
Interchange and card fee Income	261	257		187	176		162		4	99		
Gain on sale of government guaranteed loans	977	246		443	291		451		731	526		
Service charges on deposit accounts	140	138		143	118		112		2	28		
Gain on BOLI	307	119		122	121		87		188	220		
Securities gains, net	6	-		302	348		-		6	6		
Other noninterest income	 383	314		259	90		31		69	352		
Total noninterest income	2,919	1,750	2	2,102	1,748		1,304		1,169	1,615		
Noninterest expense												
Salaries and employee benefits	5,139	4,941	5	5,464	4,299		3,706		198	1,433		
Occupancy and equipment	521	509		439	421		406		12	115		
Software and other technology expense	445	444		330	329		365		1	80		
Other professional services	638	387		638	285		270		251	368		
Data processing	353	331		316	315		310		22	43		
Regulatory assessment	223	209		168	137		166		14	57		
Loss on other real estate owned, net	32			135	1		51		32	(19)		
Other noninterest expense	 735	643		736	779		630		92	105		
Total noninterest expense	8,086	7,464		3,226	6,566		5,904		622	2,182		
Net income before taxes	4,192	4,040	2	2,118	2,770		2,065		152	2,127		
Income tax expense	 918	966		409	673		457	_	(48)	461		
Net income	\$ 3,274 \$	3,074	\$1	1,709	\$ 2,097	\$	1,608	\$	200 \$	1,666		
Earnings per share - basic	\$ 0.41 \$	0.38		0.21			0.20	\$	0.03 \$			
Earnings per share - diluted	\$ 0.40 \$			0.21	•		0.20	\$	0.01 \$			
Tangible book value	\$ 104,505 \$,		5,565			91,394	\$	4,088 \$			
Tangible book value per share	\$ 13.07 \$			12.08		\$	11.49	\$	0.51 \$			
Shares outstanding	7,993,653	7,993,653	7,993		7,983,753		7,956,253		-	37,400		
Weighted average shares - basic	7,993,653	7,993,653	7,983		7,966,274		7,956,253		-	37,400		
Weighted average shares - diluted	8,238,909	8,011,481	7,992	2,332	7,988,490		7,972,763		227,428	266,146		



CoastalSouth Bancshares, Inc. and Subsidiary Consolidated Statements of Operations - Year to Date - Unaudited (dollars in thousands)

	Six Months E					
	 2021	2020	Change			
Interest income						
Interest on cash and due from banks	\$ 3	\$ 93	\$	(90)		
Interest on federal funds sold and resell agreements	573	160		413		
Interest and dividends on investment securities	1,550	1,072		478		
Interest and fees on LHFS	3,043	2,404		639		
Interest and fees on LHFI	16,582	13,120		3,462		
Total interest income	 21,751	16,849		4,902		
Interest expense						
Deposits	1,794	2,895		(1,101)		
Other borrowings	 617	135		482		
Total interest expense	 2,411	3,030		(619)		
Net interest income	19,340	13,819		5,521		
Provision for credit losses	227	1,133		(906)		
Net interest income after provision for credit losses	 19,113	12,686		6,427		
Noninterest income						
Mortgage banking related income	1,521	900		621		
Interchange and card fee Income	518	379		139		
Gain on sale of government guaranteed loans	1,223	529		694		
Service charges on deposit accounts	278	286		(8)		
Gain on BOLI	426	173		253		
Securities gains, net	6	298		(292)		
Other noninterest income	 697	168		529		
Total noninterest income	4,669	2,733		1,936		
Noninterest expense						
Salaries and employee benefits	10,080	7,712		2,368		
Occupancy and equipment	1,030	784		246		
Software and other technology expense	889	691		198		
Professional services	1,025	547		478		
Data processing	684	625		59		
Regulatory assessment	432	316		116		
Loss on other real estate owned, net	32	92		(60)		
Other noninterest expense	 1,378	1,319		59		
Total noninterest expense	15,550	12,086		3,464		
Net income before taxes	8,232	3,333		4,899		
Income tax expense	1,884	771		1,113		
Net income	\$ 6,348	\$ 2,562	\$	3,786		
Earnings per share - basic	\$ 0.79	\$ 0.32	\$	0.47		
Earnings per share - diluted	\$ 0.78	\$ 0.32	\$	0.46		
Shares outstanding	7,993,653	7,956,253		37,400		
Weighted average shares - basic	7,993,653	7,956,253		37,400		
Weighted average shares - diluted	8,125,061	7,974,685		150,376		



CoastalSouth Bancshares, Inc. and Subsidiary Condensed Consolidated Average Balances and Yield Analysis (dollars in thousands)

	Quarterly trend										2Q21 change vs				
	2Q21		1Q21	_	4Q20		3Q20		2Q20	_	1Q21	20	Q20		
Average balances	¢	~	0.222	~	0.047	~	6 476	ć	22.257	ć	(4.740)	¢ (4	C (72)		
Cash and cash equivalents	\$ 6,585	\$	8,333	Ş	8,817	Ş	6,176	Ş	23,257	\$	(1,748)		6,672)		
Federal funds sold and resell agreements	149,620		133,167		121,233		56,184		55,890		16,453		3,730		
Investment securities	140,442		127,926		124,010		120,837		96,161		12,516		4,281		
Loans held for sale	105,425		122,878		128,112		114,437		93,955		(17,453)		1,470		
Loans held for investment	753,920	_	723,559	_	685,751		661,665		601,472		30,361		2,448		
Total earning assets	1,155,992		1,115,863		1,067,923		959,299		870,735		40,129		5,257		
Total nonearning assets	55,521	-	54,081	-	52,754	-	52,630	-	48,406	-	1,440		7,115		
Total assets	\$ 1,211,513	<u>\$</u>	1,169,944	\$	1,120,677	<u>\$</u>	1,011,929	\$	919,141	\$	41,569	Ş 29	2,372		
Interest-bearing deposits	\$ 754,449	\$	686,949	\$	639,995	\$	577,146	\$	535,696	\$	67,500	\$ 21	8,753		
Other borrowings	36,874		115,974		142,173		104,501		94,299		(79,100)	(5	7,425)		
Total interest bearing liabilities	791,323		802,923		782,168		681,647		629,995		(11,600)	16	1,328		
Noninterest-bearing deposits	305,641		254,650		232,377		227,902		190,342		50,991	11	5,299		
Other liabilities	6,366		8,143		5,327		4,298		3,818		(1,777)		2,548		
Stockholders' equity	108,183		104,228		100,805		98,082		94,986		3,955	1	3,197		
Total liabilities and stockholders' equity	\$ 1,211,513	\$	1,169,944	\$	1,120,677	\$	1,011,929	\$	919,141	\$	41,569	\$29	2,372		
Interest margins															
Cash and due from banks	0.12	%	0.05%	6	0.05%	ć	0.13%	6	0.16%		0.07%		-0.04%		
Federal funds sold and resell agreements	0.77	%	0.87%	6	0.93%	6	0.50%	6	0.05%		-0.10%		0.72%		
Investment securities	2.30	%	2.36%	6	2.31%	'n	2.52%	'n	2.58%		-0.06%		-0.28%		
LHFS	5.51	%	5.26%	6	5.71%	6	5.53%	6	5.37%		0.25%		0.14%		
LHFI	4.34	%	4.72%	6	4.76%	ć	4.32%	b b	4.58%		-0.38%		-0.24%		
Total earning assets	3.71	%	4.02%	۰ 	4.12%	́	3.99%	۰	4.03%	_	-0.31%		-0.32%		
Interest-bearing deposits	0.45	%	0.56%	6	0.66%	ć	0.79%	, D	1.02%		-0.11%		-0.57%		
Other borrowings	3.02	%	1.19%	6	1.05%	6	0.62%	6	0.44%		1.83%		2.58%		
Total interest-bearing liabilities	0.57	%	0.65%	۰ 	0.73%	~	0.76%	́	0.93%		6.17%		-0.86%		
Cost of total deposits ⁽¹⁾	0.32	%	0.41%	6	0.48%	ś	0.57%	ć	0.75%		-0.09%		-0.43%		
Cost of total funding ⁽¹⁾	0.41	%	0.50%	6	0.56%	'n	0.57%	'n	0.72%		-0.09%		-0.31%		
Net interest spread	3.14	%	3.37%	6	3.39%	6	3.23%	6	3.10%		-0.23%		0.04%		
Net interest margin	3.32	%	3.55%	6	3.59%	'n	3.44%	'n	3.36%		-0.23%		-0.04%		
Yield on total loans	4.48	%	4.80%	6	4.91%	6	4.50%	ć	4.68%		-0.32%		-0.20%		
Yield on loans excluding PPP ⁽²⁾	4.52	%	4.83%	6	4.89%	'n	4.93%	'n	5.14%		-0.32%		-0.62%		
Yield on LHFI excluding PPP (2)	4.34	%	4.69%	6	4.74%	6	4.83%	ć	5.08%		-0.35%		-0.74%		
Net interest margin excluding PPP ⁽²⁾	3.18	%	3.39%	6	3.37%	6	3.58%	6	3.49%		-0.21%		-0.31%		
Efficiency ratio	64.69	%	64.85%	6	70.13%	b	65.31%	b	68.88%		-0.16%		-4.19%		

(1) Includes noninterest-bearing deposits
 (2) Non-GAAP measure, see "GAAP to Non-GAAP Reconciliation" schedule.



CoastalSouth Bancshares, Inc. and Subsidiary Consolidated Average Balances, Interest Income and Expenses, and Yield Analysis (QTD) (dollars in thousands)

	2	2Q21			1	LQ21									
	Average		Yield/		Average		Yield/	Average		Yield/					
	 Balance	Interest	Rate	_	Balance	Interest	Rate	Balance	Interest	Rate					
Assets															
Earning assets:															
Cash and due from banks	\$ 6,585	\$ 1	0.06%	\$	8,333	\$ 1	0.05%	\$ 23,257	\$ 9	0.16%					
Federal funds sold and resell agreements	149,620	289	0.77%		133,167	285	0.87%	55,890	7	0.05%					
Investment securities	140,442	806	2.30%		127,926	744	2.36%	96,161	616	2.58%					
Loans held for sale	105,425	1,448	5.51%		122,878	1,595	5.26%	93,955	1,255	5.37%					
Loans held for investment	753,920	8,153	4.34%		723,559	8,429	4.72%	601,472	6,844	4.58%					
Total earning assets	 1,155,992	10,697	3.71%		1,115,863	11,054	4.02%	870,735	8,731	4.03%					
Allowance for loan losses	(7,074)				(7,029)			(4,452)						
Bank-owned life insurance	19,112				18,999			13,650							
Premises, furniture and equipment, net	17,096				16,531			15,216							
Deferred tax asset	9,849				9,993			10,349							
Goodwill & intangible assets	6,285				6,293			6,301							
Other real estate owned	803				810			1,207							
Other assets	9,450				8,484			6,135							
Total assets	\$ 1,211,513			\$	1,169,944			\$ 919,141							
Interest-bearing deposits	754,449	838	0.45%		686,949	956	0.56%	535,696	1,360	1.02%					
Federal Reserve Bank PPPLF advances	2,318	3	0.52%		78,096	67	0.35%	49,024	43	0.35%					
Federal Home Loan Bank advances	20,000	38	0.76%		23,333	40	0.70%	45,275	61	0.54%					
Subordinated debt, net	14,556	237	6.53%		14,545	232	6.47%	-	-	0.00%					
Total interest-bearing liabilities	791,323	1,116	0.57%		802,923	1,295	0.65%	629,995	1,464	0.93%					
Noninterest-bearing deposits	305,641				254,650			190,342							
Other liabilities	6,366				8,143			3,818							
Stockholders' equity	108,183				104,228			94,986							
Total liabilities and stockholders' equity	\$ 1,211,513			\$	1,169,944			\$ 919,141							



CoastalSouth Bancshares, Inc. and Subsidiary Consolidated Average Balances, Interest Income and Expenses, and Yield Analysis (YTD) (dollars in thousands)

	 Six Mo	nth	s Ended June 30 2021),	Six Months Ended June 30, 2020							
	 Average Balance		Interest	Yield/ Rate		Average Balance		Interest	Yield/ Rate			
Assets												
Earning assets:												
Cash and due from banks	\$ 7,454	\$	3		\$	26,365	\$	93	0.71%			
Federal funds sold and resell agreements	141,439		573	0.82%		50,644		160	0.64%			
Investment securities	134,218		1,550	2.33%		82,815		1,072	2.60%			
Loans held for sale	114,103		3,043	5.38%		88,628		2,404	5.45%			
Loans held for investment	738,823		16,583	4.53%		538,873		13,120	4.90%			
Total earning assets	1,136,037		21,752	3.86%		787,325		16,849	4.30%			
Allowance for loan losses	(7,052)					(4,238)						
Bank-owned life insurance	19,056					13,607						
Premises, furniture and equipment, net	16,815					14,881						
Deferred tax asset	9,920					10,496						
Goodwill & intangible assets	6,289					6,346						
Other real estate owned	806					1,345						
Other assets	8,972					5,199						
Total assets	\$ 1,190,843				\$	834,961						
Interest-bearing deposits	720,886		1,794	0.50%		510,097		2,895	1.14%			
Federal Reserve Bank PPPLF advances	39,998		70	0.35%		24,512		43	0.35%			
Federal Home Loan Bank advances	21,657		77	0.72%		30,659		92	0.60%			
Subordinated debt, net	14,551		470	6.51%		-		-	0.00%			
Total interest-bearing liabilities	 797,092	_	2,411	0.61%	_	565,268		3,030	1.08%			
Noninterest bearing deposits	280,286		,			171,339		-,				
Other liabilities	7,249					4,137						
Stockholders' equity	106,216					94,217						
Total liabilities and stockholders' equity	\$ 1,190,843				\$	834,961						
Interest margins					_							
Cost of total deposits ⁽¹⁾	0.36%	6				0.85%	6					
Cost of total funding ⁽¹⁾	0.45%	6				0.83%	6					
Net interest spread	3.25%	6				3.23%	6					
Net interest margin	3.43%	6				3.53%	6					
Efficiency ratio	64.77%	6				73.02%	6					
(1) Includes popinterest-bearing deposits												

⁽¹⁾ Includes noninterest-bearing deposits



CoastalSouth Bancshares, Inc. and Subsidiary Loans and Credit Quality Analysis (dollars in thousands)

										2Q21 chai			nge vs	
	2Q21		1Q21		4Q20		3Q20		2Q20		1Q21		2Q20	
Loans held for investment ("LHFI")														
Commercial Loans														
Construction and land	\$ 55,778	\$	61,075	\$	62,079	\$	46,857	\$	51,137	\$	(5,297)	\$	4,641	
Commercial real estate	295,990		275,817		261,102		237,253		238,963		20,173		57,027	
Commercial and industrial	113,555		106,616		104,955		101,307		90,683		6,939		22,872	
Paycheck Protection Program	119,966		159,806		122,517		153,791		152,049		(39,840)		(32,083)	
Consumer Loans														
Residential real estate	72,850		67,359		67,215		63,340		65,147		5,491		7,703	
Other consumer	103,490		83,264		84,650		77,326		36,303		20,226		67,187	
Total loans held for investment	\$ 761,629	\$	753,937	\$	702,518	\$	679,874	\$	634,282	\$	7,692	\$	127,347	
Core LHFI	609,339		556,308		542,722		485,325		439,474		53,031		169,865	
Acquired LHFI ⁽¹⁾	32,324		37,823		37,279		40,758		42,759		(5,499)		(10,435)	
Paycheck Protection Program loans	119,966		159,806		122,517		153,791		152,049		(39,840)		(32,083)	
Total loans held for investment	\$ 761,629	\$	753,937	\$	702,518	\$	679,874	\$	634,282	\$	7,692	\$	127,347	
Total loans held for sale	104,035		116,334		113,481		127,463		109,749		(12,299)		(5,714)	
Total allowance for loan losses	7,157		7,060		7,041		5,703		4,959		97		2,198	
Nonperforming assets														
Nonaccrual loans	2,752		2,710		3,494		3,706		4,429		42		(1,677)	
Troubled debt restructurings	230		234		239		244		244		(4)		(14)	
Other real estate owned	778		810		810		1,251		932		(32)		(154)	
Total nonperforming assets	\$ 3,760	\$	3,754	\$	4,543	\$	5,201	\$	5,605	\$	6	\$	(1,845)	
Credit Analysis														
Total net charge-offs (recoveries)	\$ 111	\$	(14)	\$	131	\$	84	\$	110	\$	125	\$	1	
Net charge-offs to total LHFI	0.06%	6	-0.01%	6	0.07%	6	0.05%	6	0.07%		0.07%	5	-0.01%	
Total allowance for loan losses to total LHFI	0.94%	6	0.94%	6	1.00%	6	0.84%	6	0.78%		0.00%	, ,	0.16%	
Total allowance for loan losses to total														
LHFI, excluding PPP loans ⁽²⁾	1.12%	6	1.19%	6	1.219	6	1.08%	6	1.03%		-0.07%	>	0.09%	
Nonperforming loans to gross LHFI	0.39%	6	0.39%	6	0.53%	6	0.58%	6	0.74%		0.00%	,	-0.35%	
Nonperforming assets to total assets	0.30%	6	0.32%	6	0.40%	6	0.47%	6	0.58%		-0.02%)	-0.27%	

⁽¹⁾ Includes loans acquired from the 2018 acquisition of First Citizens Financial Corporation.

(2) Non-GAAP measure, see "GAAP to Non-GAAP Reconciliation" schedule.



CoastalSouth Bancshares, Inc. and Subsidiary GAAP to Non-GAAP Reconciliation - Unaudited (dollars in thousands)

		(Qu	arterly Trends				
	_	2Q21		1Q21		4Q20		3Q20	_	2Q20
Net Income	\$	3,274	\$	3,074	\$	1,709	\$	2,097	\$	1,608
Total noninterest income		2,919		1,750		2,102		1,748		1,304
Adjustments to noninterest income		-		-		-		-		-
Total noninterest expense		8,086		7,464		8,226		6,566		5,904
Adjustments to noninterest expense (1)		256		37		78		-		-
Income Taxes		918		966		409		673		457
Tax effect of adjustments		(62)		(9)		(19)		-		-
Adjusted net income	\$	3,468	\$	3,102	\$	1,768	\$	2,097	\$	1,608
Net Income		3,274		3,074		1,709		2,097		1,608
Provision for allowance for loan losses		222		5		1,385		718		602
Provision for income taxes		918		966		409		673		457
Pre-tax pre-provision net revenue (PPNR)	\$	4,414	\$	4,045	\$	3,503	\$	3,488	\$	2,667
Adjustments to noninterest income		-		-		-		-		-
Adjustments to noninterest expense (1)		256		37		78		-		_
Adjusted Pre-Tax Pre-Provision Income	\$	4,670	\$	4,082	\$	3,581	\$	3,488	\$	2,667
Return on average tangible (ROTA)		1.09%	6	1.07%		0.61%	5	0.83%		0.71%
Adjustments to net income		0.06%	6	0.01%		0.02%	D	0.00%		0.00%
Adjusted ROTA		1.159	6	1.08%		0.63%	;	0.83%	-	0.71%
Return on Tangible Common Equity (ROTCE)		12.779	6	12.61%		7.13%	5	9.01%		7.23%
Adjustments to net income		0.76%		0.12%		0.25%		0.00%		0.00%
Adjusted ROTCE		13.539	6	12.73%		7.38%	5	9.01%		7.23%
Diluted EPS	\$	0.40	Ś	0.38	Ś	0.21	Ś	0.26	Ś	0.20
Adjustments to net income	Ŷ	0.03	Ŷ	0.01	Ŷ	0.01	Ŷ	(0.00)	Ý	(0.19)
Adjusted diluted EPS	\$	0.43	\$	0.39	\$	0.22	\$		\$	0.01
Efficiency ratio		64.69%	6	64.85%		70.13%	5	65.31%	-	68.88%
Adjustments to net income		-2.05%		-0.32%		-0.66%		0.00%		0.00%
Adjusted efficiency ratio		62.64%	6	64.53%		69.47%	, <u> </u>	65.31%		68.88%
Interest and fees on LHFS	\$	1,448	\$	1,595		1,840	-		\$	1,255
Interest and fees on LHFI	Ŷ	8,153	Ŷ	8,429	Ŷ	8,212	Ŷ	7,186	Ý	6,844
Interest and fees on PPP loans		(1,579)		(1,617)		(1,791)		(1,060)		(741)
Loan interest income excluding PPP loans	\$	8,022	\$	8,407	\$	8,261	\$		\$	7,358
Interest and fees on LHFI	<u>.</u>	8,153	<u>.</u>	8,429	<u>.</u>	8,213	<u> </u>	7,186	<u>.</u>	6,844
Interest and fees on PPP loans		(1,579)		(1,617)		(1,791)		(1,060)		(741)
LHFI interest income excluding PPP loans	\$	6,574	Ś	6,812	\$	6,422	\$		Ś	6,103
Net interest income	<u> </u>	9,581	<u> </u>	9,759	<u> </u>	9,627	<u> </u>	8,306	<u> </u>	7,267
Interest and fees on PPP loans		(1,579)		(1,617)		(1,791)		(1,060)		(741)
Net interest income excluding PPP loans	\$	8,002	\$	8,142	\$	7,836	\$		\$	6,526
-	<u> </u>		Ļ		Ļ		ç	, , , , , , , , , , , , , , , , , , , ,	ڔ	,
Total earning assets		1,155,992		1,115,863		1,067,923		959,299		870,735
Average PPP loans	~	(146,772)	ć	(141,248)	ć	(142,054)	ć	(153,098)	ć	(119,669)
Adjusted earning assets	\$	1,009,220	\$	974,615	\$	925,869	\$		\$	751,066
Average loans (LHFI + LHFS)		859,345		846,437		813,863		776,102		695,427
Average PPP Loans		(146,772)		(141,248)	-	(142,054)		(153,098)	-	(119,669)
Average loans excluding PPP	\$	712,573	\$	705,189	\$	671,809	\$		\$	575,758
Average LHFI		753,920		723,559		685,751		661,665		601,472
Average PPP Loans		(146,772)		(141,248)	_	(142,054)	_	(153,098)		(119,669)
Average LHFI excluding PPP	\$	607,148	\$	582,311	\$	543,697	\$	508,567	\$	481,803

⁽¹⁾ Consists of merger and acquisition costs.



CoastalSouth Bancshares, Inc. and Subsidiary GAAP to Non-GAAP Reconciliation - Unaudited - Cont. (dollars in thousands)

	Quarterly Trends												
		2Q21		1Q21		4Q20		3Q20		2Q20			
Yield on total loans		4.48%	6	4.80%	6	4.91%		4.50%	,	4.68%			
Impact of PPP loans		0.04%	6	0.03%	6	-0.02%		0.43%		0.46%			
Yield on total loans excluding PPP loans		4.52%	6	4.83%	6	4.89%		4.93%		5.14%			
Yield on LHFI		4.34%	6	4.72%	6	4.76%		4.32%		4.58%			
Impact of PPP loans		0.00%	6	-0.03%	6	-0.02%		0.51%		0.50%			
Yield on LHFI excluding PPP loans		4.34%	6	4.69%	6	4.74%		4.83%		5.08%			
Net interest margin		3.32%	6	3.55%	6	3.59%		3.44%		3.36%			
Impact of PPP loans		-0.14%	6	-0.16%	6	-0.22%		0.14%		0.13%			
Net interest margin excluding PPP loans		3.18%	6	3.39%	6	3.37%		3.58%		3.49%			
Average assets	\$	1,211,513	\$	1,169,944	\$	1,120,677	\$	1,011,929	\$	919,141			
Average goodwill & intangible assets		(6,285)		(6,293)		(6,285)		(6,288)		(6,301)			
Average commercial mortgage servicing rights		929		891		836		790		755			
Average tangible assets	\$	1,206,157	\$	1,164,542	\$	1,115,228	\$	1,006,431	\$	913,595			
Average stockholders' equity	\$	108,183	\$	104,228	\$	100,805	\$	98,082	\$	94,986			
Average goodwill & intangible assets		(6,285)		(6,293)		(6,285)		(6,288)		(6,301)			
Average commercial mortgage servicing rights		929		891		836		790		755			
Average tangible equity	\$	102,827	\$	98,826	\$	95,356	\$	92,584	\$	89,440			